



# IdentiSys Inc. Corporate Fact Sheet

IdentiSys Inc.  
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## OUR MISSION

IdentiSys Inc., North America’s largest full-service security, identification, card solutions and presentation products provider, is committed to serving you with exceptional customer service, an expansive product line, on-site service, and an unparalleled experience.

## VALUE TO OUR CUSTOMERS

IdentiSys represents over 70 key manufacturers in the identification and security marketplace to meet customer needs in corporate, education, financial, gaming, government, healthcare, insurance, loyalty/membership, retail, transportation and other markets.

With sales representatives and factory certified technicians located in 28 states and the District of Columbia, IdentiSys offers consultative sales and on-site service to help improve security and efficiency within your organization. IdentiSys colleagues have over 1200 years combined experience and the industry knowledge to help ensure the success of your program.

## OUR COMPANY

Located in Eden Prairie, Minnesota, IdentiSys provides superior service and support to customers worldwide, with over 60,000 in the U.S.

IdentiSys continually focuses on expanding its market reach, with these key acquisitions across the United States:

- Southwest Datacom Systems** - Texas (2005)
- Gebco of Hawaii, Inc.** - Hawaii (2007)
- CardSmart Systems, Inc.** - Midwest (2008)
- Card Solutions Corporation** - South Florida (2010)
- Inland Business Products** - Washington (2011)
- Capital Card Systems, Inc.** - D.C. Metro and surrounding states (2012)
- Claritus – Identification Division** - Nebraska, South Dakota and Iowa (2012)
- Mountainland Business Systems – Identification Division** - Western States (2012)
- Photo I.D. Systems & Supplies** - Ohio, Kentucky and Indiana (2014)
- LINSTAR** - New York (2015)
- ACS (Automated Card Systems) and ACS East (Access Card Solutions)** - Pennsylvania, Maryland, Ohio, New Jersey (2017)
- Heigl Technologies – Identification Division** - Minnesota, Wisconsin and Tennessee (2019)

ID Connection, a division of IdentiSys, is a distributor of ID products, selling to resellers worldwide.

For more information or to engage an IdentiSys sales representative:  
visit **www.identisys.com**  
email **sales@identisys.com**  
or call **888.437.9783**

## SOLUTIONS IN BRIEF

- Photo ID systems, cards, supplies & accessories
- Access control & CCTV
- Card personalization, embossing & fulfillment
- Metal plate/tag embossing
- Emergency response & accountability
- Member, visitor & asset tracking
- Campus ONECard
- Food service/cafeteria point-of-sale
- Positive patient ID
- Financial instant issuance
- Presentation products
- Document finishing & shredders

## HEADQUARTERS

7630 Commerce Way  
Eden Prairie, MN 55344

## FOUNDED

1999

## EMPLOYEES

160

## OWNERSHIP

Private

## OFFICES (SALES & SERVICE)

|              |                      |              |
|--------------|----------------------|--------------|
| Delaware     | District of Columbia |              |
| Florida      | Hawaii               | Idaho        |
| Illinois     | Indiana              | Iowa         |
| Kentucky     | Maryland             | Michigan     |
| Minnesota    | Montana              | Nebraska     |
| Nevada       | New Jersey           | New York     |
| Ohio         | Oregon               | Pennsylvania |
| South Dakota | Tennessee            | Texas        |
| Utah         | West Virginia        | Virginia     |
| Washington   | Wisconsin            | Wyoming      |

## PROFESSIONAL ORGANIZATIONS

- BindRite Dealers Assn.
- Identification Systems Group (ISG)
- Identification Systems Dealers Assn. (ISDA)
- National Assn. of Campus Card Users (NACCU)
- National Systems Contractors Assn. (NSCA)
- Professional Security Alliance (PSA)
- Specialty Graphic Imaging Assn. (SGIA)
- Security Industry Assn. (SIA)